Press release

# New employees for growing markets

Koenig & Bauer (UK) strengthens service team to fulfil rising customer demand and installation schedule

* New team members will meet immediate requirements
* Sales uptick suggests possible repeat process in 2023

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Watford, UK, 15.12.2022
A steep recruitment drive is underway at Koenig & Bauer (UK), made necessary by the upturn in UK sales through 2022 as well as a burgeoning order book for the Koenig & Bauer Group (“Koenig & Bauer”) in mainland Europe. The UK division aims to recruit new members to the service team by early 2023; the first of these are already appointed and will be actively engaged in customer projects before the end of the year.

The development comes despite a globally turbulent economic environment and particularly gloomy projections for the UK economy. It mirrors the growth trajectory and healthy 3rd Quarter results recently announced by the Koenig & Bauer Group.

According to Service Director Peter Banks, who is spearheading this recruitment process, Koenig & Bauer (UK) already has double the usual number of new machine installations scheduled for the first half of 2023. “Packaging, carton and corrugated have continued to be growth areas since before the pandemic and they show no indication of slowing any time soon,” he comments. “More than half of the installations scheduled for the first six months of next year fall into this category.”

At the same time, Banks says that there has been 100 percent uptake of long-term service agreements among the customers.

As well as all the new installations, staffing requirements in the UK can also be affected by conditions across Europe. The current order backlog in Europe means that available resources are already requisitioned, so the usual practice of sharing or loaning these resources is not an ongoing option.

Koenig & Bauer’s Rapida continues to be the most popular technology platform among customers in the UK. Models due for delivery before the middle of the year include the Rapida 106 and the 106X, featuring additional automation, while several Rapida 145 large-format machines are also rostered for installation.

“It’s an enviable position to be in and definitely a positive challenge to have facing us, but it does mean we can’t let the grass grow under our feet,” adds Banks. “Fortunately, we have attracted a very high calibre of applicant so we have been able to get training already underway very quickly, and we’re confident the whole team will be able to hit the ground running for each new install.”

#### Photo 1:

#### Ben Clark has joined Koenig & Bauer (UK) as a mechanical technician from within the print industry

#### Photo 2:

Kris Sanasy also joins as a mechanical technician from within the print industry

#### Photo 3:

Shoaib Rangooni has joined in the role of Xtronics technician, coming with a high-tech industrial electronics background

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#### About Koenig & Bauer

Koenig & Bauer is a globally active printing press manufacturer with headquarters in Würzburg (Germany). It supplies machines and software solutions covering the entire printing, finishing and converting process, with a particular focus on packaging. Machines from Koenig & Bauer are capable of printing on practically all substrates – the portfolio ranges from banknotes to board, corrugated, film, metal and glass packaging, and includes book, display, coding, decor, magazine, advertising and newspaper printing. With a history extending back more than 200 years, Koenig & Bauer is the oldest printing press manufacturer in the world and is today at home in virtually all printing processes. Together, the group companies count a total of around 5,400 employees. Koenig & Bauer operates manufacturing plants at ten locations in Europe, alongside a global sales and service network. In the financial year 2021, annual sales amounted to €1.116 billion.

Further information can be found at [www.koenig-bauer.com](http://www.koenig-bauer.com)